



ABOUT US:

Barnes & Noble Education serves more than 5 million college students and faculty and is a strategic partner and collaborator to the 770 stores on campuses across US, delivering essential educational content and tools. We work to bring new solutions for affordable course materials, the latest in EdTech & digital learning platforms, and student support services that enhance academic outcomes.

Barnes & Noble Education LoudCloud builds software that improves learning, by focusing on 4 key areas – Learning Analytics, Competency Based Education, Learning Management, and Next Generation Learning Materials including advanced OER Courseware. BNED LoudCloud serves educators and students in Higher Education & K-12 institutions to address the challenges of affordability and student retention. You may visit our website for more details, <https://www.bnedloudcloud.com>

Our product **Bartleby** (<https://www.bartleby.com>) that assists students in the US, from various streams and grades in their learning process. Bartleby is a student success hub, developed by Barnes & Noble Education, to serve all who work to elevate their lives through education.

We are looking for competent individuals who can contribute to the vision of the Company. So be a part of this growing Company which is driven by 'Cutting-edge Technologies' & 'People First' culture.

JOB OPENING (REQUIREMENT): General Manager – Operations (Education Talent)

LOCATION: Mumbai /Bengaluru

TYPE OF ASSOCIATION: Permanent

EXPERIENCE: 12+ years

EDUCATION: Ph.D., MBA, M.E., B.E., Any other post graduate / graduate stream in STEM

ABOUT THE ROLE/RESPONSIBILITIES:

- Knowledge to recruit and scale talent pool (US higher education; STEM, Finance, Accounting focus)
 - a) Establish recruiting plan for captive operation
 - ✓ Lead subject matter experts
 - ✓ Entry level members
 - b) Establish network of virtual subject matter experts
- Operational experience in running office, including
 - ✓ P&L experience managing costs ✓
 - ✓ Establishing KPIs
 - ✓ Talent Management
 - Resources shift management
- Awareness of content vendor competitive landscape
- A self-starter who is collaborative, comfortable with numbers and knows how to engage and motivate people around a vision
- Preferred (though not necessary) to have existing knowledge and experience in local market where office can be established (based on objective assessment of alternatives with a bias towards talent pool and cost)

CTC RANGE : 35 - 55 Lac/Annum

CONTACT:

Interested applicants may send their resume to Ms. Leena A. Bhilarkar @ leena.bhilarkar@bnedloudcloud.com