

Organization:	HDFC Life.
Position:	Deputy Manager (Sales Technology Enablement and Mobility).
Location:	Mumbai
Experience:	3-5 years' work experience post MBA/PGDM
Key Skills:	<p>The incumbent is expected to enable sales channels to align with the organizational objective of innovation, deliver unique customer experience, sales efficiency & cost effectiveness. The role's primary deliverables will be:</p> <ul style="list-style-type: none"> • Responsible for supporting the development of various sales enabling application development on web and mobility platform • Embed new technology & mobility solutions in sales process in collaboration with channels and onboarding them (Development, training, adoption) efficiently • Ensure UI is designed by the development vendor as per the requirement and bring efficiency to the process • Design the test scenarios, conduct and get the testing done within timelines for successful implementation • Measure performance against the defined success metrics & delivery against the same • Take up special projects time to time to meet organizational needs
Candidate Requirement:	Work experience in a sales or sales account management teams.
Contact:	Interested applicants can please share the updated resume to jigishap@hdfclife.com