

ICICI Prudential Life Insurance Co. Ltd

Position	Account Manager
Job Description	<ol style="list-style-type: none">1. Engage with HR Heads , Finance Heads and Admin Heads of Medium and Large Enterprises and position our employee benefits products (Group Term, Life, Annuities, Superannuation & Gratuity)2. Offer structured solutions based on client requirements while complying with internal / external regulatory guidelines3. Maintaining the MIS as per the HO requirements4. Relationship management and co-ordination with internal as well external teams for servicing existing accounts
About ICICI Prudential Life Insurance	<p>ICICI Prudential Life Insurance Company (ICICI Prudential Life) is a joint venture between ICICI Bank Ltd., India's largest private sector bank, and Prudential plc, a leading international financial services group headquartered in the United Kingdom. ICICI Prudential Life was amongst the first private sector life insurance companies to begin operations in December 2000 after receiving approval from Insurance Regulatory Development Authority of India (IRDAI).</p> <p>ICICI Prudential Life's capital infused stands at Rs. 48.16 billion (as of March 31, 2015) with ICICI Bank Ltd. and Prudential plc holding 74% and 26% stake respectively. For the financial year 2015, the company garnered a total premium of Rs. 153.07 billion. The company has assets under management of Rs. 1001.83 billion as on March 31, 2015.</p> <p>For over a decade, ICICI Prudential Life has maintained its dominant position (on new business retail weighted basis) amongst private life insurers in the country, with an array of products to match the different life stage requirements of customer and enable them to achieve their long term financial goals.</p>
Qualification	MBA – Marketing
Location	Bangalore

Work Experience / Other Requirements	<ol style="list-style-type: none">1. Candidates with prior sales experience are preferred2. Knowledge of corporate selling process or experience of HNI sales3. Sound understanding of financial sector4. Excellent interpersonal skill, Communication skill, Technology orientation5. Self-driven, High on energy
Compensation	Fixed Pay Range : 5.25 lakhs – 8 lakhs (depends on previous experience) Variable : Annual Bonus + Conveyance allowance + Mobile allowance Other Benefits : Medclaim, Group Term, Personal Accident Cover, PF & Gratuity
Contact Person	Interested candidate may send their resume to sucharita.dey@icicprulife.com