

Organization:	A leading NBFC
Job Role:	Manager/Sr. Manager
Location:	Hyderabad
Qualification:	MBA Finance
Experience:	2-5 years
Job Description:	<p>A leading NBFC is looking for candidates for its wholesale business (Project finance, Asset Management) to support regional lead in managing existing accounts.</p> <p>Job Responsibilities:</p> <p>Deal Management : Business Development & Relationship Management, Negotiation, Term sheet finalisation</p> <p>Deal Execution : Due diligence, financial modelling, Appraisal Note preparation, Obtaining Sanction & Disbursement</p> <p>Target Achievement : Interest & fee income, product cross-sell, wallet share growth in portfolio companies</p> <p>Portfolio Management : Monitoring Asset quality, compliance adherence, maintaining credit hygiene, de-risking of assets</p> <p>Sector exp : Infrastructure, Roads, Power, Renewable, Construction-EPC, NBFCs, Supply chain, LAS and IPO</p>
CTC:	Open based on experience
Contact:	Sandeep (sandeepibs@yahoo.co.in)