

Organization:	Voltt
Position:	Placement as well as summer interns
Qualification:	MBA or equivalent qualification
Experience:	1 - 3 years.
CTC:	Salary commensurates with qualifications and experience for the Corporate sales Manager profile.
Key Responsibilities:	<ul style="list-style-type: none"> • Introduce the brand, Voltt, as a cutting edge yet simple and easy to use technology • Research and recommend prospects for new business opportunities • Create strategy to generate new leads • Creation of contacts and experience for Corporate Sales. • Meet with potential clients and act as their consultant • Identifying references through the existing customer base to increase the sales pipeline. • Preparing short-term and long-term sales plans towards reaching the assigned goals • Should have experience in bringing new clients on board. • Conversion of leads received through various marketing channels • Executing sales strategy to derive maximum output • Develop multi-level relationships with key stakeholders in the client organizations
For more information about Voltt please click here.	
Contact:	Interested applicants may send their resumes to sankalp@voltt.in