

## Career Management Center (CMC) @ IBS

Career Management Center (CMC) @ IBS looks after the placement activities of its students throughout the year. IBS believes that the entire placement exercise is a collaborative effort between IBS and the students. While it provides guidance and support through an extensive network with potential employers, the students have the responsibility of putting in the maximum possible efforts to obtain suitable placements. IBS students are trained to be well-rounded professionals, and the placement record is adequate testimony to it. IBS provides training in soft skills, group discussions and mock interviews for final placements.

IBS Campuses have been achieving good placements year on year. Placements for the Class of 2022 have started on a very encouraging note. Over 2300 students (96%+) have already been placed in 8 IBS Campuses till March 31, 2022 and like previous years; this year also IBS will be achieving near 100% placements. Students have received quality placements in terms of numbers and CTC from sectors like BFSI (Banking, Financial Service, and Insurance), IT/ITES, Consulting, E-Commerce, Infra/Telecom/Real Estate, Media & Research and Manufacturing.

Prominent recruiters include Aditya Birla, Blackrock, Byjus, Citibank, Capgemini, Deloitte, EY, Genpact, HDFC Bank, Hero Fin Corp, Hyundai, HCL Technologies, ITC, ICICI, ICRA, J P Morgan Chase, J K Tyre, Kotak Mahindra, Lodha Group, KPMG, Nestle, PWC, Property Pistol, Reliance, S & P Global, TCS, Tech Mahindra, Tolaram Group, Vedanta, Zomato, Zycus Infotech, etc with a relatively higher package.



# **PGPM Placements**

₹53

Lakhs Highest CTC per annum. 30

International placements

700+

recruiters have trusted us through campus drives 96%+

placements as on 31st March 2022 and heading towards 100% placements



# **Recruiters** (a Partial List)

Campus	Banking	Construction	Consulting	E Commerce	Edtech	Education	Financial Services	Fintech	FMCG/Retail	Hospitality/ Tourism
Ahmedabad	HDFC Bank, ICICI Bank, Kotak Mahindra Bank		<b>Picici</b> Securities			BYJU'S	ICICI Prudential (AMC)  BYJU'S  The Learning App		Make My Trip (I) Pvt. Ltd,  make wy tr	Treebo Hotels
Bangalore	HDFC Bank, ICICI Bank, IDFC First Bank		BuyerForesight, Deloitte Consulting, Korn Ferry, KPMG Global Services, PWC SDC	MagicPin	CareerLabs	Board Infinity, K 12 Techno Services, Skolar	Deloitte Tax Services, EisnerAmper LLP, ICICI Prudential (AMC), ICICI Securities, IHS Markit Ltd., Rurash Financial	Leap Finance	Aditya Birla Fashion and Retail Limited	Treebo Hotels
Dehradun	Axis Bank, Bandhan Bank Limited, HDFC Bank, ICICI Bank		EWYN Services, RaRa Delivery , Transjovan Capital  Kotak  Korak Malandra Back	upGrad		BYJU'S, Edukyu, Planet Spark	ICICI Securities, NJ India Invest Pvt. Ltd., Policybazaar.com, SEEDS FINCAP PRIVATE LIMITED		Aditya Birla Fashion and Retail - Lifestyle Brands, Syska LED Lights Pvt. Ltd., Wipro Consumer Care& Lighting	INTELLISTAY HOTELS PRIVATE LTD.
Gurgaon	AU Small Finance Bank, HDFC Bank, ICICI Bank, ICICI Wealth Management, IDFC First Bank, Yes Bank	AMEYA COMMERCIAL PROJECTS PVT LTD	AKM Global, Archer & Bull , AuthBridge, Deloitte Consulting, Egon Zehnder Knowledge Centre India (KCI), Ernst & Young, Gartner, GEMINI SOLUTIONS, Globallogic, Growth Maximisers Pvt. Ltd., Kantar Group, KPMG Global Services, LAKSH HR, Logicserve Digital Pvt. Ltd. , MEASUREPM, NACRE OUTSOURCING , Outgrow, Oxane Partners, PeopleSquare, Protiviti, RGF Professional Recruitment India, Technopak Advisors, Tiger Analytics	Huddle01, OLX GROUP, Pepperfry	Virohan Institute of Health and Management Sciences	Chegg, Learning Routes, Planet Spark, Skolar, SRVA Education, Sunstone Eduversity	Acuity Knowledge Partners, BlackRock Services, Deloitte Tax Services, Dhara Motor Finance Ltd, Evalueserve, Hero FinCorp Ltd, ICICI Securities, ICRA LIMITED, IHS Markit Ltd., InCred Finance, Indxx Capital, KFintech, Policybazaar.com, Pricewaterhouse Coopers, S & P Global, TFS Business Advisors India Pvt Ltd	Clearwater Analytics India, IndiaLends	Aditya Birla Fashion and Retail Limited, General Mills India Private Limited  AMERICAN EXPRESS	Connaught Plaza Restaurants Private Limited, Go-MMT, Ola Cabs, Zomato
Jaipur	Axis Bank, HDFC Bank, ICICI Bank, Utkarsh Small Finance Bank Ltd.		Wheaton Advisors Private Limited  Picici Bank			A9 Education & Business Solution, BYJU'S, ClassPlus, Hike Education, Planet Spark	Ameriprise Financial, ICICI Prudential (AMC), ICICI Securities, SEEDS FINCAP PRIVATE LIMITED		ADITYA  FASHION &	Thrillophilia BIRLA RETAIL
Kolkata	HDFC Bank, ICICI Bank		BuyerForesight, a Step2Strategy Company, Deloitte Consulting, Ernst & Young, PWC SDC			Collegedunia.com, NIIT Limited	Anand Rathi, Deloitte Tax Services, HDB Financial Services, ICICI Securities		Aditya Birla Fashion and Retail Limited	
Mumbai	AU Small Finance Bank, Citibank, HDFC Bank, ICICI Bank, IDFC First Bank, Kotak Mahindra Bank, RBL Bank, Suryoday Small Finance Bank Ltd	ANAROCK, PL International	Brandscapes Worldwide, BuyerForesight, Cacti Global, CNK India, Darashaw Pvt Ltd, Deloitte Consulting, Deloitte Financial Advisory Services India Pvt. Ltd., Fyne Hand , GEP Solutions, KPMG Global Services, Logicserve Digital Pvt. Ltd. , Manpower Group, Native, Oxane Partners, Protiviti, PWC SDC, Randstad, StonesBridge, The DeRisQ Group, ValueAdd Research and Analytics, YUGMA	D'Moksha, Macmerise Celfie , OLX GROUP, Pepperfry, upGrad	Tola	Bright Champs, BYJU'S, Extramarks Education India Pvt. Ltd, Jaro Education, K12 Techno Services Pvt Ltd, Planet Spark, Skolar, Toppr	SPaisa Capital Ltd, A. K. Capital Services Limited, A.K. Capital Services Ltd., Arcesium, Aurigin, Axis Mutual Fund, BlackRock Services, Capitalvia Global Research Limited, Decimal Point Analytics, Deloitte Tax Services, Edelweiss Finance and Investments Limited, Edelweiss Housing Finance, Edelweiss Wealth, EisnerAmper LLP, Enfusion Systems, EY GDS, FIS, HDFC Ltd, Home First Finance India Pvt. Ltd., ICICI Prudential (AMC), ICICI Securities, IIFL Securities, InCred Finance, Inditrade Capital Ltd., ION GROUP, J.P. Morgan Services India Pvt. Ltd., JM Financials, KFintech, Motilal Oswal Financial Services, Mswipe Technologies Pvt Ltd., National Stock Exchange of India Limited (NSE), Nippon Life India Asset Management Limited, NSE Clearing Ltd, Safexpay, Shriram Housing Finance Ltd., Tata Capital, TCS - BPS, Valuefy Solutions, Visible Alpha	Ardour Analytics (Fundly), Auxilo Finserve Pvt Ltd, DRIP Capital, GoPik	Aditya Birla Fashion and Retail - Lifestyle Brands, CROMA, Fraazo, Frootle, ITC, Kamani Foods Pvt. Ltd, Khimji Ramdas (Int. Placement), McDonald's: Hardcastle Restaurants Pvt. Ltd. (HRPL), Nestle, Ravi Foods Private Limited, Reliance Retail, YummFeast	Make My Trip (I) Pvt. Ltd, Saraf Enterprises, Treebo Hotels
Pune	AU Small Finance Bank, HDFC Bank, ICICI Bank, IDFC First Bank, Kotak Mahindra Bank		BuyerForesight, Darwinbox Digital Solutions, Ernst & Young, Korn Ferry, KPMG Global Services, NeoRoots Pvt.Ltd., Sturgeon Consulting, ZS Associates	MagicPin, upGrad		Bright Champs, Extramarks Education India Pvt. Ltd, ImaginXP, InterviewBit, Jaro Education, Learning Routes, Planet Spark, Skolar	Aditya Birla Sun Life Asset Management Company, BlackRock Services, CMIE, Deloitte Tax Services, Edelweiss Financial Services, ICICI Prudential (AMC), ICICI Securities, InCred Finance, Poonawalla Fincorp Limited, Pricewaterhouse Coopers, TresVista, WheelsEMI	Auxilo Finserve Pvt Ltd, Jai Kisan	Me n Moms Pvt LTd	

# **Recruiters** (a Partial List)

Campus	Infra/Telecom/Real estate	Insurance	IT/ITES		Manufacturing	Media & Research	Others	Pharma/ Healthcare	Power Projects
Ahmedabad	PROPERTY PISTOL  treebo	ICICI Lombard General Insurance Co, ICICI PRUDENTIAL LIFE INSURANCE COMPANY	GENPACT INTELLIGENT ENTERPRISES POWERED BY PROCESS		C	RAG	□LE		
Bangalore	CoLive, PROPERTY PISTOL  Khimji Rame LOGISTICS   INFRASTI		Cians Analytics, Enquero Global, Evosys Global, Intellipaat, Oracle India Pvt. Ltd., PhonePe, SagasIT Analytics, TCS		TRB Exports Pvt. Ltd.	Course5, IPSOS Research	JARO Institute of Technology, Management and Research Pvt. Ltd., Lawyered		
Dehradun	PROPERTY PISTOL	ICICI Lombard General Insurance Co, ICICI PRUDENTIAL LIFE INSURANCE COMPANY, TATA AIG General Insurance Company Limited	Droom Technology, ENTAB INFOTECH PVT. LTD, India Mart, NIIT Ltd., TCS, Tessolve Semiconductor, Wipro Infotech		CMR Green Technologies Ltd., Silver Smart India Pvt. Ltd., Sonali Enterprise	High Beam Global			
Gurgaon	CB Richard Ellis, Cushman & Wakefield, DEN Networks Limited, GSMA Intelligenc, LODHA Group, OPPO Mobile India Pvt. Ltd., Property Cloud, PROPERTY PISTOL		1Channel, Adloid Technologies Private Limited, ANM, Bank of America KPO, CARE.FI TECHNOLOGICAL SOLUTIONS PRIVATE LIMITED, Channel Play, Cloudologic Consulting Pvt. Ltd., Coforge Ltd., Daffodil Software Limited, Genpact Analytics, HCL Technologies, Indus Valley Partners, Intellipaat, Love in Store Technologies Pvt. Ltd., Mobisy Technologies Pvt. Ltd., Netsmartz Infotech, Newgen Software Technologies Ltd., TCS, Tech Mahindra, Traqmatix, Unthinkable Software (A Unit of Daffodil Software)	FleetX	Hyundai Motor India Limited (HMIL), Schneider Electric, TRB Exports Pvt. Ltd., Uflex Limited	CAPL, TechSci Research	Applicate IT Solutions Pvt. Ltd, Better.Com, FanClash, FARE Labs Private Limited, LocoNav, Maison D' Auraine, mFilterIt, MojoBoxx, VE Commercial Vehicles Ltd.		
Jaipur	CB Richard Ellis, PROPERTY PISTOL	HDFC Life, ICICI PRUDENTIAL LIFE INSURANCE COMPANY	ZYCUS			TechSci Research	Raam Group	Dr. B. Lal Clinical Laboratory Pvt. Ltd.	
Kolkata	PROPERTY PISTOL	Bajaj Allianz Life Insurance, HDFC Life	Intellipaat			ICRA, NielsenIQ			
Mumbai	Ahuja Hive, Allied Digital Services Ltd., Broker Network, CB Richard Ellis, Godrej Properties , Infra Market, LODHA Group, Mumbai Space Realty Llp, Property Cloud, PROPERTY PISTOL, Raycon Group of Companies, Royalti, Runwal Developers, Rustomjee Real Estate, Sunteck Realty Limited, The Wadhwa Group, Transcon Developers, Xanadu Realty	Bajaj Allianz General Insurance, Bajaj Allianz Life Insurance, Edelweiss General Insurance, ICICI Lombard General Insurance Co, ICICI PRUDENTIAL LIFE INSURANCE COMPANY, Kotak Life Insurance Co. Ltd., PNB Metlife Insurance, Reliance General Insurance, SBI General Insurance, Tata AIG General Insurance	3i Infotech Ltd., Acidaes Solutions Private Limited(CRMnext), Adrosonic IT Consultancy Services Pvt Ltd, Azentio Software Private Limited, Brane Enterprises Pvt Ltd, Cians Analytics, Cognixia, COGNO Al, Collabera, e-Emphasys, Evosys Global, HCL Technologies, Hurix Digital, Innoweb Solutions Pvt. Ltd., ITSYS SOLUTION, LeadSquared, MyGate, Neotas, Odex Solutions Pvt Ltd, Photon Interactive, Premier Info Assists Pvt. Ltd., Sankey Solutions, Sterling Talent Solutions, TCS, Ugam Solutions Pvt Ltd , Unykloud Technologies, Webengage, Zycus Infotech	Abrao Group	Arya Omnitalk Wireless Solutions Private Limited, Hamilton India, Optimus Industries, Piramal Glass Works, Schneider Electric, SS Constructions	Bennett Coleman and Co Ltd, Course5, Fanastisch Marketing, Grand View Research, Integreon Managed Solutions [I] Pvt. Ltd., Network Media Solutions Pvt Ltd, Nielsen, NielsenIQ, Times Internet Ltd	Capsave Finance Pvt Ltd, Catenon, CIELHR, Dadu Impex, Hudl, Indusion Consulting, Insplore consultants, Lawyered, Modak Analytics, Uttam Electronics, Ventes Avenues, Yatish Trading		
Pune	Broker Network, LODHA Group, NoBrokerHood, Pin Click, PROPERTY PISTOL, Puravankara  ZOMato	ICICI Lombard General Insurance Co, TATA AIG General Insurance Company Limited	Atos-Syntel Inc, Aumni Techworks , Brane Enterprises Pvt Ltd, Cians Analytics, Collabera, Ergode It services, Evosys Global, Extramarks.com / Extramarks Education India Pvt. Ltd., Fendahl Technology, HCL Technologies, HSBC Technology Services, Intellipaat, Newgen Software Technologies Ltd., PhonePe, Stetig Consulting Pvt Ltd, STTABOT TECHNOLOGY, Tata Technologies, TCS, Techila Global Services, Techila Solutions, Temenos, Unthinkable Software (A Unit of Daffodil Software), Webengage, Zycus Infotech	eShipz , Paragon Solutions, Trinamix Inc	Smart Cube	Course5, Future Marketing Insight, Grand View Research, Markets & Markets, The Insight Partners	Catenon, Lawyered, Makebot , Techtok4U		

IBS Dehradun adopts excellent delivery process to groom student with new thinking, skills and right attitude. I would remain grateful to IBS Dehradun for providing me an opportunity

to work in the organization of my liking at a handsome salary.

#### Tisha Dhodi

South Indian Bank

Class: 2012, IBS Dehradun

Whenever I am making new strides in my career, I always remember my IBS with gratitude. It gave me a strong foundation of management concepts that come very handy in my corporate life. The 2 years

at IBS- The team work, combined projects, Intercollege competitions, working odd hours to meet the deadlines and working with a diverse set of people, prepared me for the corporate world. My experience with IBS Jaipur was extremely wonderful. It has nurtured me and made me what I am today and helped me grow not only professionally but personality as a good human being. I would always be grateful to IBS for giving me multi-dimensional learning by providing me with the mix of academics, industry exposure, attitude and leadership.

#### **Devika Mathur**

Director, NAQ Global, USA Class: 2016, IBS Jaipur

### Sanesh Samad Karyad Human Capital Talent

Acquisition, PwC

"IBS Bangalore is part of our carefully curated B-Schools, across the country, that we have had the fortune of being associated with, for our campus hiring needs. Over the years, we have hired several students from this prestigious institution for the coveted Tax profile in our firm, and we have observed the quality of their students - in terms of their subjective and technical knowledge, communication skills, and emotional quotient - to be consistently superlative. The faculty and staff of the institution have also been very cooperative with us and been relentless in ensuring that our recruitment events are carried out in a smooth and organized manner, not to mention that our lofty business demands were always catered to gracefully. We wish to continue our association with the institution over the years to come and we wish them all the very best!"



The two years that I have spent in the IBS Mumbai campus are the most precious 2 years of my life. IBS gives student a new horizon to learning in the way of case study approach with up to date course curriculum and

the professors are industry stalwarts who makes the overall learning experience excellent and valuable.

### Garima Bhalla Kapoor

Manager – Human Resources, Mahindra & Mahindra. Ltd Class: 2009, IBS Mumbai



With my graduation in Zoology, I went to IBS to pursue higher education in Management in 2017. The exposure I got in

IBS helped me to join Amazon in their Continuous Improvement Program Division. I am immensly thankful to IBS for inculcating in me the professional practices and knowledge.

#### Shivani Yadav

Continuous Improvement Program Manager Amazon

Class: 2017, IBS Gurgaon

## **Recruiters Speak**

### **Ketan Bansal**

Manager, Ernst & Young

The students at IBS Gurgaon have a strong hold on domain. They were very well informed about the company and the role offered. The virtual placement process was very smooth and well conducted.

### **Aditya Mittal**

Associate Director-North, Kelloggs India

IBS students are not only adaptable but also agile. They believe in their coach. They are very consistent, highly dedicated & devoted and come with abundant energy, which all organizations look forward to while hiring from campuses. What differentiates IBS from other B-Schools is that they engage with the recruiters through an year long process, not only for placements but for giving and receiving feedback, which is highly appreciated. I wish IBS and IBS students all the very best for the coming years.

# Divyendu Shangari

Senior Manager – Human Resources, Poonawalla Fincorp Limited

ICFAI has been a potent source of talent while recruiting from Campus in the past couple of years. I personally look forward to interacting with students and conducting the recruitment process on campus. The skillset and attitude that the students demonstrate is commendable and their enthusiasm is contagious. Be it hiring in bulk or for cliched roles, ICFAI Pune is an institution to look up to for budding professionals.

## **Biplav Kumar**

Campus Hiring Lead, TalentAcquisition, Tata AIG General Insurance Company

We have had a seamless recruitment experience at IBS. Their placement cell was very pro-active and provided all the required support during as well as post the recruitment process. The institute has groomed the students well for their corporate journey. We look forward to have a long association with the institute and wish them all the success in future.

#### Purbasa Patnaik

HR Business Partner – South & Bombay, Godrej Housing Finance

'It was the first time that GHF ventured into Campus hiring and IBS Bangalore was among the first colleges that we tied up with. The experience was smooth, seamless and very pleasant. Philip was extremely approachable and was a great support throughout the placement process. In addition to this – the quality of the batch was also good. The students were enthusiastic, responsive and energetic. I can vouch for the batch quality considering how well the incumbent from IBS Bangalore is performing with us.'

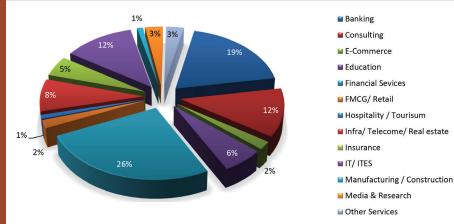
### Ajit George

Talent Acquisition Team, CapitalVia Global

"We have sourced some very good candidates from IBS. We are amazed by the talent and skills these students possess; also appreciate the students having more practical and technical knowledge of what is happening in the industry. We congratulate and wish luck to all the students for their future.



# Placements (Class of 2022) - Sector Wise



# Alumni Speak...



The 2 years of my life at IBS Ahmedabad were most enriching year of my life. IBS-Ahmedabad guided me to focus my energy and efforts into the domain of my interest and was in line with my personal skill sets. The most fulfilling aspect was to be perpetually guided towards attaining

practical knowledge of subjects. Earning my PGPM from IBS is one of my proudest accomplishments and the experience helped me grow as an individual, and gave me the knowledge and skills I needed for today's fast-paced world

#### **Abhishek Kumar**

Bid and Proposal Manager (Pursuit Services)

Accenture India

Class: 2009, IBS Ahmedabad



MBA @ IBS has helped in enhancing common understanding of processes and cultures, people, teams and leaders in the daily life. The knowledge gained during MBA is like a silhouette around me which handholds me each time I face a new situation or change.

### **Dhara Desai** Vice President-Citi India Class: 2008, IBS Bangalore



# **Placements**

of Class of 2022 as on March 31, 2022

			) C		hest ΓC*	Average CTC*		
Campus	Students	Placed	Average CTC	National	International	Top 10 %	Top 25 %	
Ahmedabad	25	23	8.10	11.00	28.32	19.66	13.24	
Bangalore	207	192	7.12	10.00	22.16	12.36	9.74	
Gurgaon	499	470	6.61	18.00	22.18	10.00	8.72	
Kolkata	84	80	7.36	12.00	22.00	14.12	10.41	
Mumbai	1026	980	7.04	12.00	53.45	12.07	9.63	
Pune	335	328	6.68	15.31	22.00	9.46	8.49	
Dehradun	142	140	5.80	10.00	-	8.17	7.04	
Jaipur	91	88	6.91	11.00	22.16	14.72	11.26	



In the changing world every day, it is important to adapt to change. With this context I would consider myself to be fortunate to be a part of IBS Kolkata, the esteemed organization which have seen changes over the past years but have always been agile to changes in preparing some of the best students who play a key role with their contributions to the development of the society and the

business environment. IBS Kolkata have always extended the support to all the alumni members and have created a network that includes some of senior leaders and eminent personalities of the business world. So I would always recommend students that it is important to understand business rather than targeting CGPA. IBS Kolkata's approach to train students to get adapted to business challenges through case study approach is really worth mentioning and helped us all in seeing the business challenges from outside and work on the resolutions in context to the curriculum. This case study approach would help the students in finding solutions in their life at a later stage. So I would personally thank the entire esteemed team of IBS, Kolkata in building our lives and helping us to achieve success today.

### Kaushik Mitra

Senior SAP Consultant IBM India

Class: 2008, IBS Kolkata



